TRU TERRA SUMMARY Prepared For: Demo



19 **TOTAL GROWERS***



67 **TOTAL FARMS***



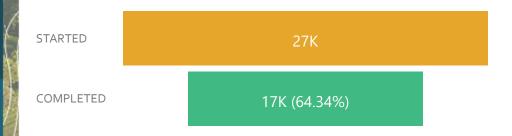
221

TOTAL FIELDS*

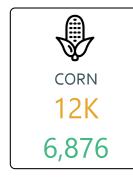
with current or prior year acres started

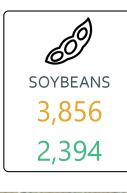
CURRENT YEAR 2018

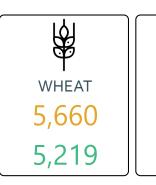
PROGRESS BY ACRES (% COMPLETED)



ACRES BY CROP STARTED & COMPLETED



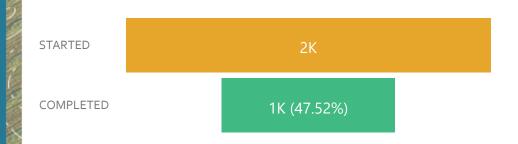




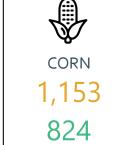


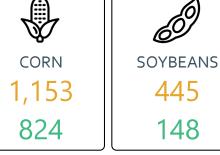
PRIOR YEAR 2017

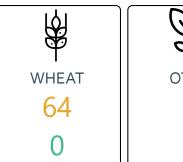
PROGRESS BY ACRES (% COMPLETED)



ACRES BY CROP STARTED & COMPLETED

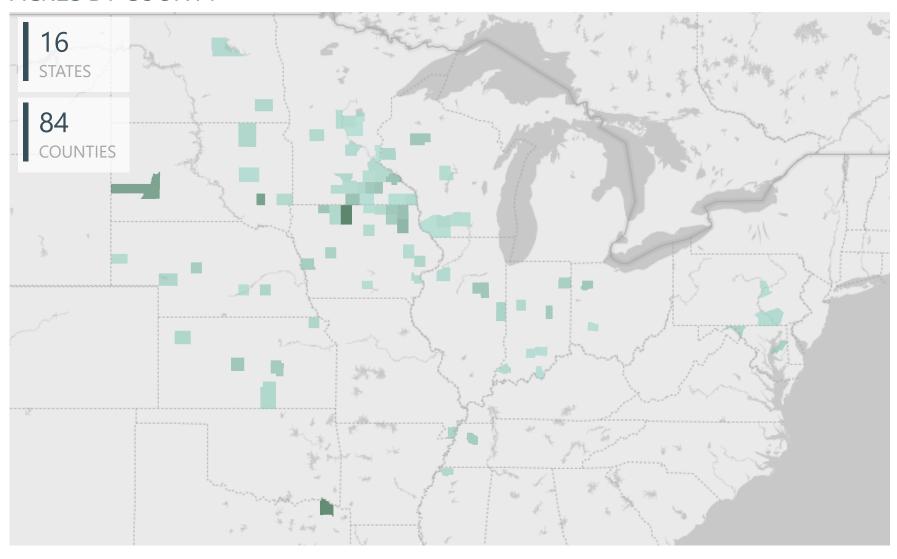




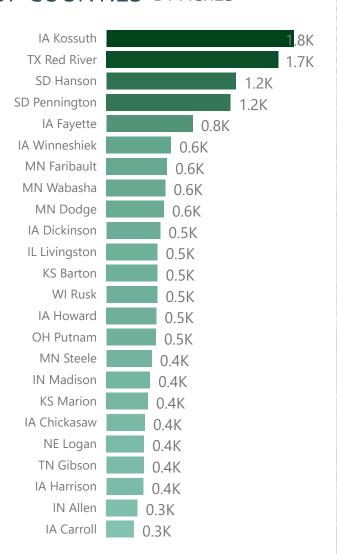


TRUTERRA 2018 GEOGRAPHIC OVERVIEW

ACRES BY COUNTY



TOP COUNTIES BY ACRES



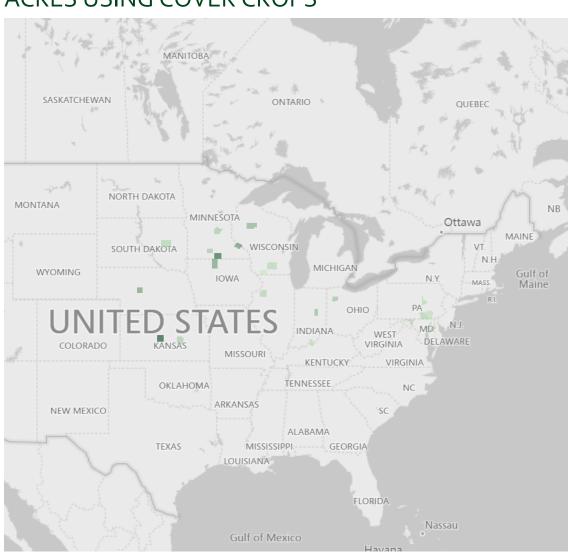
TRUTERRA 2018 FIELD MANAGEMENT

COVER CROPS ACRES USING COVER CROPS

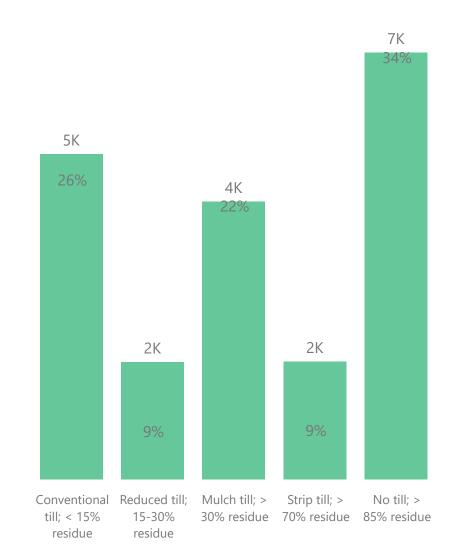
False True

13%

87%



ACRES BY TILLAGE MANAGEMENT TYPE



TRUTERRA 2018 NUTRIENT MANAGEMENT

NUTRIENT MANAGEMENT PLAN

A plan used to guide the application of fertilizers, developed by an agronomist, crop consultant, or conservation planner

31%

OF ACRES USE A NUTRIENT PLAN

VARIABLE RATE TECHNOLOGY

Applying the primary nutrient source for N, P, or K using variable rate technology

28%

OF ACRES USE VARIABLE RATE TECHNOLOGY

| Nutrients Applied Using Variable Rate Technology | % of Total Acres |
|---|------------------|
| Flat Rate | 72% |
| K, N, P | 14% |
| K, P | 5% |
| K, N | 4% |
| N | 4% |
| N, P | 1% |
| K | 0% |

NUTRIENT MODELING TOOLS

Applicable nutrient models include; Field Forecasting Tool®, Climate®, AdaptN®, Encirca®

24%

OF ACRES USE NUTRIENT MODELING TOOLS

SAMPLING METHODS

Sampling methods used for decision making and monitoring (e.g. Soil Nitrate, Stalk Nitrate, Tissue Sampling)

24%

OF ACRES USE SAMPLING METHODS

| Sampling Methods Used | % of Total Acres |
|--|---------------------|
| No sampling method | 76% |
| Tissue sampling | 15% |
| Stalk nitrate, Tissue sampling | 3% |
| Soil nitrate | 2% |
| Soil nitrate, Tissue sampling | 2% |
| Soil nitrate, Stalk nitrate, Tissue sampling | 1% |
| Stalk nitrate | 1% |

SOIL SAMPLING

Have conducted soil sampling / soil testing on the field

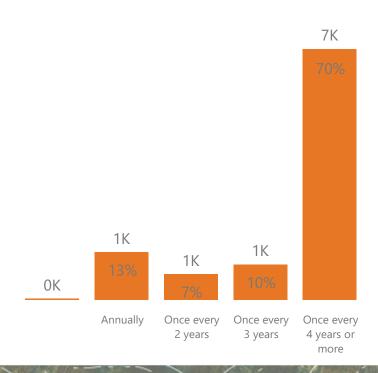
38%

OF ACRES USE SOIL SAMPLING

28%

OF ACRES USE GRID OR ZONE SAMPLING

ACRES BY SOIL SAMPLING FREQUENCY

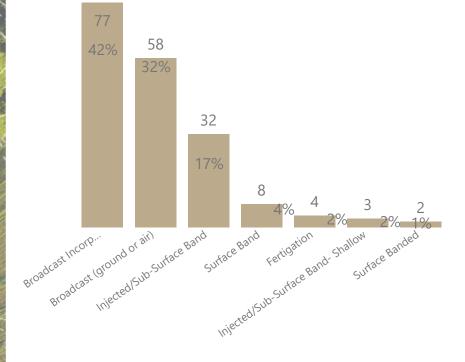


TRUTERRA 2018 FERTILIZER & PEST MANAGEMENT

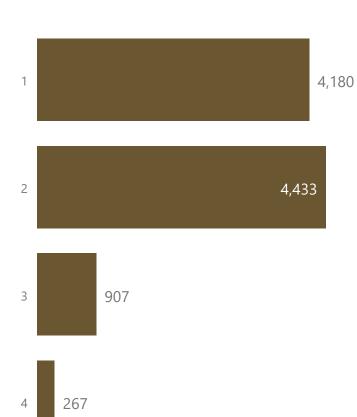


7%
OF ACRES HAD SIDE DRESS APPLICATIONS

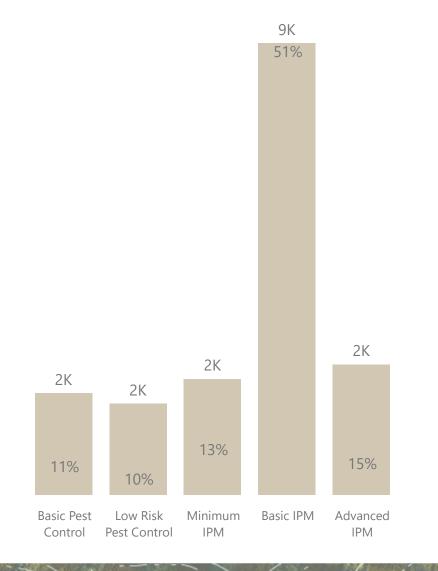
COMMERCIAL FERTILIZER APPLICATION METHOD BY PASS



CORN & WHEAT ACRES BY NUMBER OF N APPLICATIONS



ACRES BY PEST MANAGEMENT TYPE

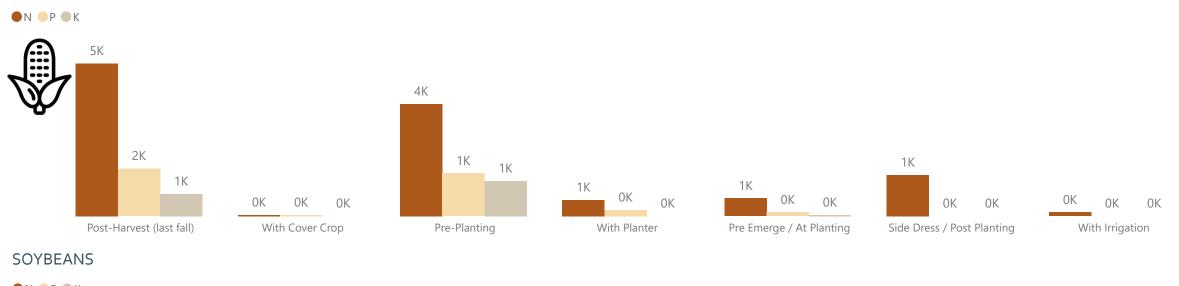


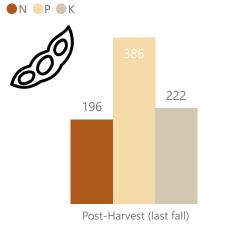
TRUTERRA 2018 NUTRIENT APPLICATION TIMING

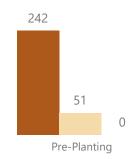
TOTAL NUTRIENTS APPLIED BY TIMING (LBS/ACRE)

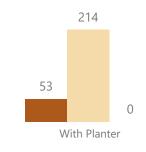
With Cover Crop

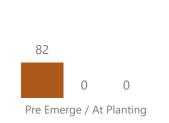
CORN











Side Dress / Post Planting

With Irrigation

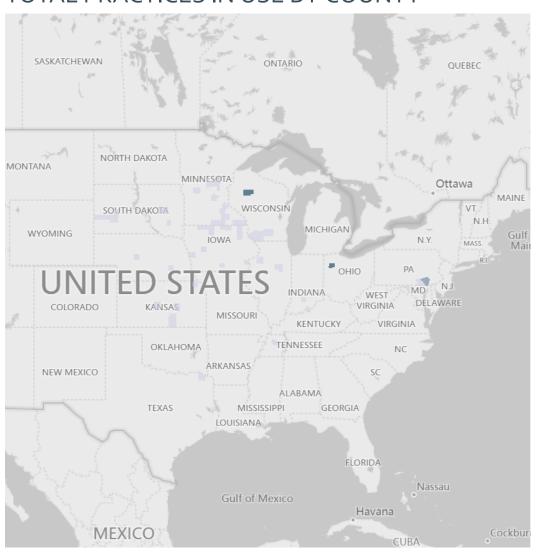
TRUTERRA 2018 CONSERVATION PRACTICES

27 OF 26 PRACTICES IN USE

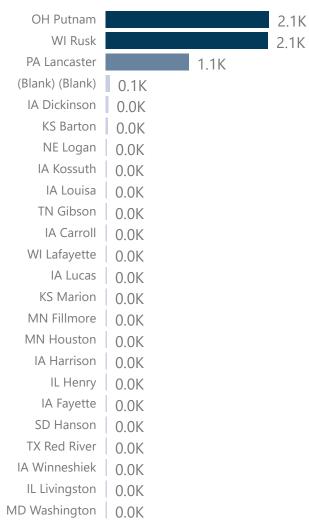
TOP PRACTICE SUMMARY

| Practice | Count | % of Fields ▼ |
|-------------------------|-------|------------------|
| Conservation Cover | 28 | 2.9% |
| Grassed Waterway | 27 | 2.7% |
| Contour Buffer Strips | 26 | 2.5% |
| Amending Soil Propert | 23 | 2.2% |
| Terrace | 19 | 1.9% |
| Contour Farming | 16 | 1.6% |
| Controlled Traffic Farm | 16 | 1.6% |
| Field Border | 15 | 1.5% |
| Filter Strip | 15 | 1.5% |
| Bioreactor | 10 | 1.0% |
| Constructed Wetland | 10 | 1.0% |
| Riparian Forest Buffer | 10 | 1.0% |
| Mulching | 9 | 0.8% |
| Pond | 9 | 0.8% |
| Windbreak/Shelterbelt | 9 | 0.8% |
| Grade Stabilization Str | 8 | 0.7% |
| Sediment Basin | 8 | 0.7% |
| Cross Wind Trap Strips | 7 | 0.6% |

TOTAL PRACTICES IN USE BY COUNTY



TOP COUNTIES BY TOTAL PRACTICES

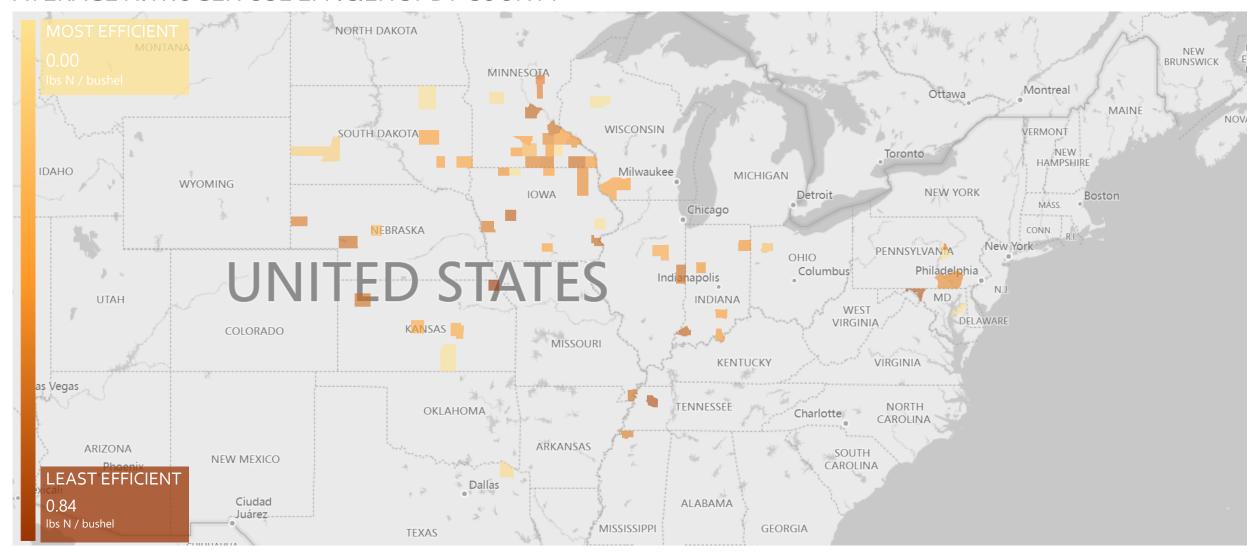




TRU TERRA 2018 NITROGEN USE EFFICIENCY Ibs N / bushel



AVERAGE NITROGEN USE EFFICIENCY BY COUNTY

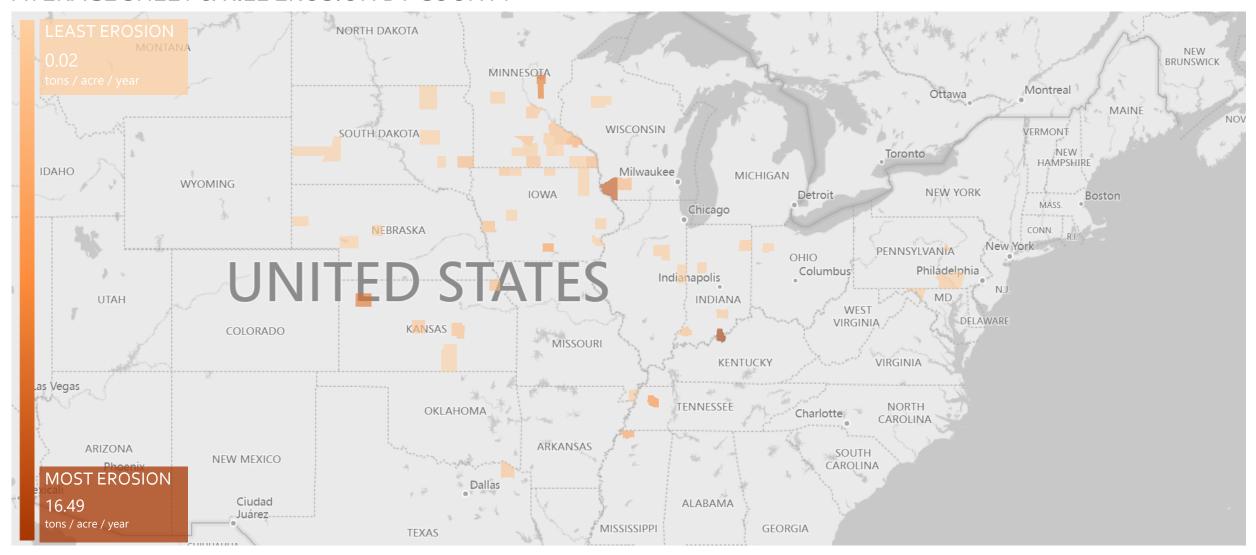




TRU TERRA 2018 SHEET & RILL EROSION tons / acre / year



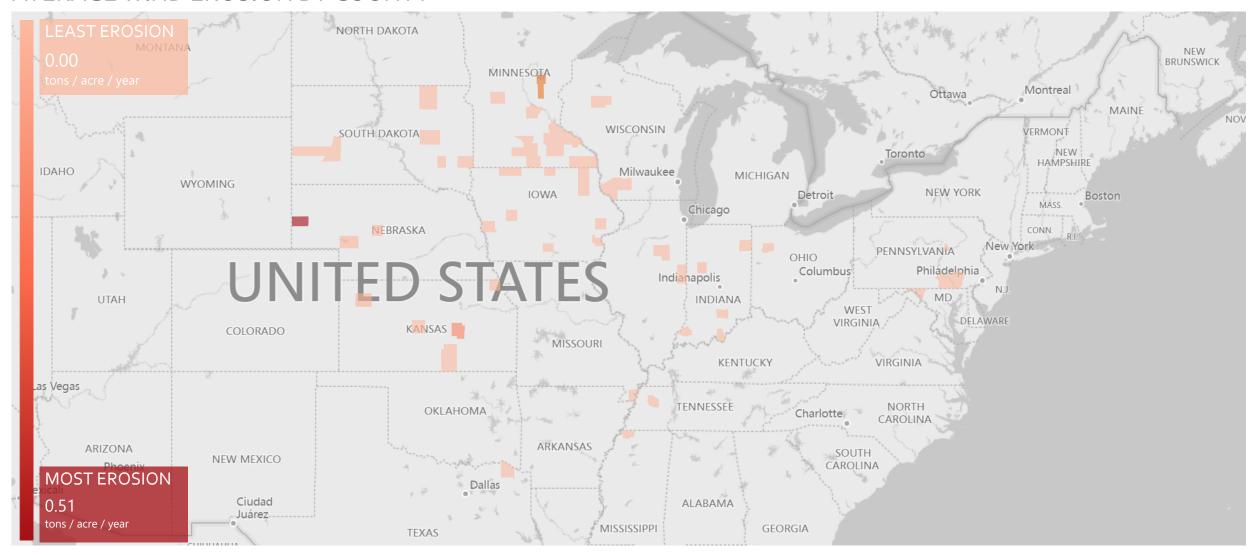
AVERAGE SHEET & RILL EROSION BY COUNTY



TRU TERRA 2018 WIND EROSION tons/acre/year

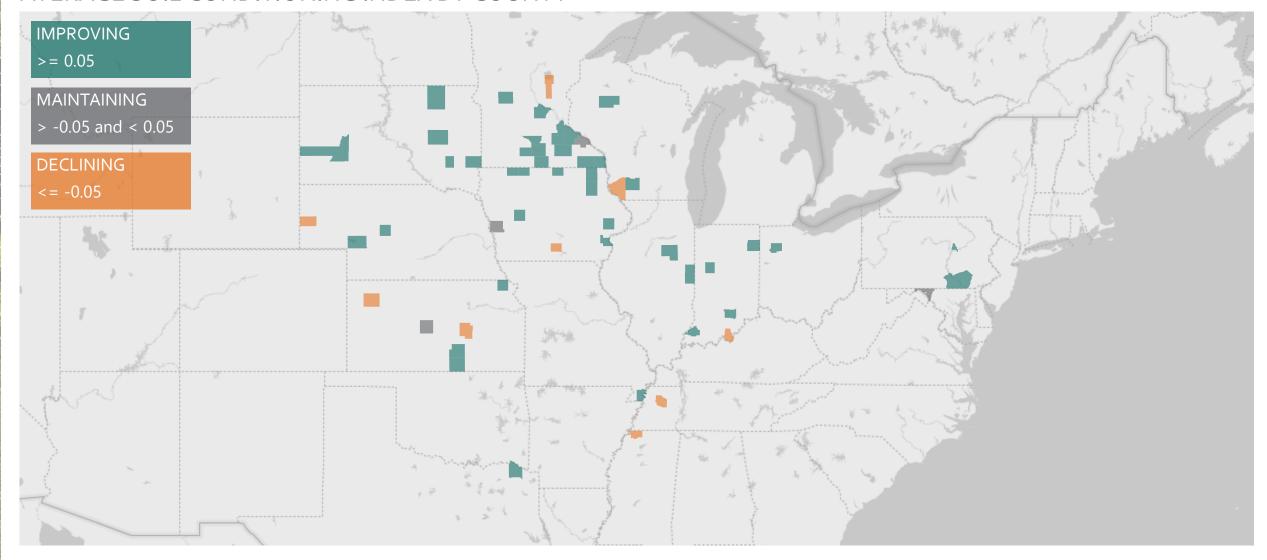


AVERAGE WIND EROSION BY COUNTY



TRU TERRA 2018 SOIL QUALITY TREND soil conditioning index

AVERAGE SOIL CONDITIONING INDEX BY COUNTY





TRU TERRA 2018 NET GHG EMISSIONS Ibs / acre / year



AVERAGE GHG EMISSIONS BY COUNTY

